

A photograph of a dirt path leading through a grove of trees. The trees have small, light-colored flowers or buds. The path is in the foreground, and the trees form a canopy overhead. The lighting is soft and natural, suggesting a sunny day. The text is overlaid on the center of the image.

# The Pathway

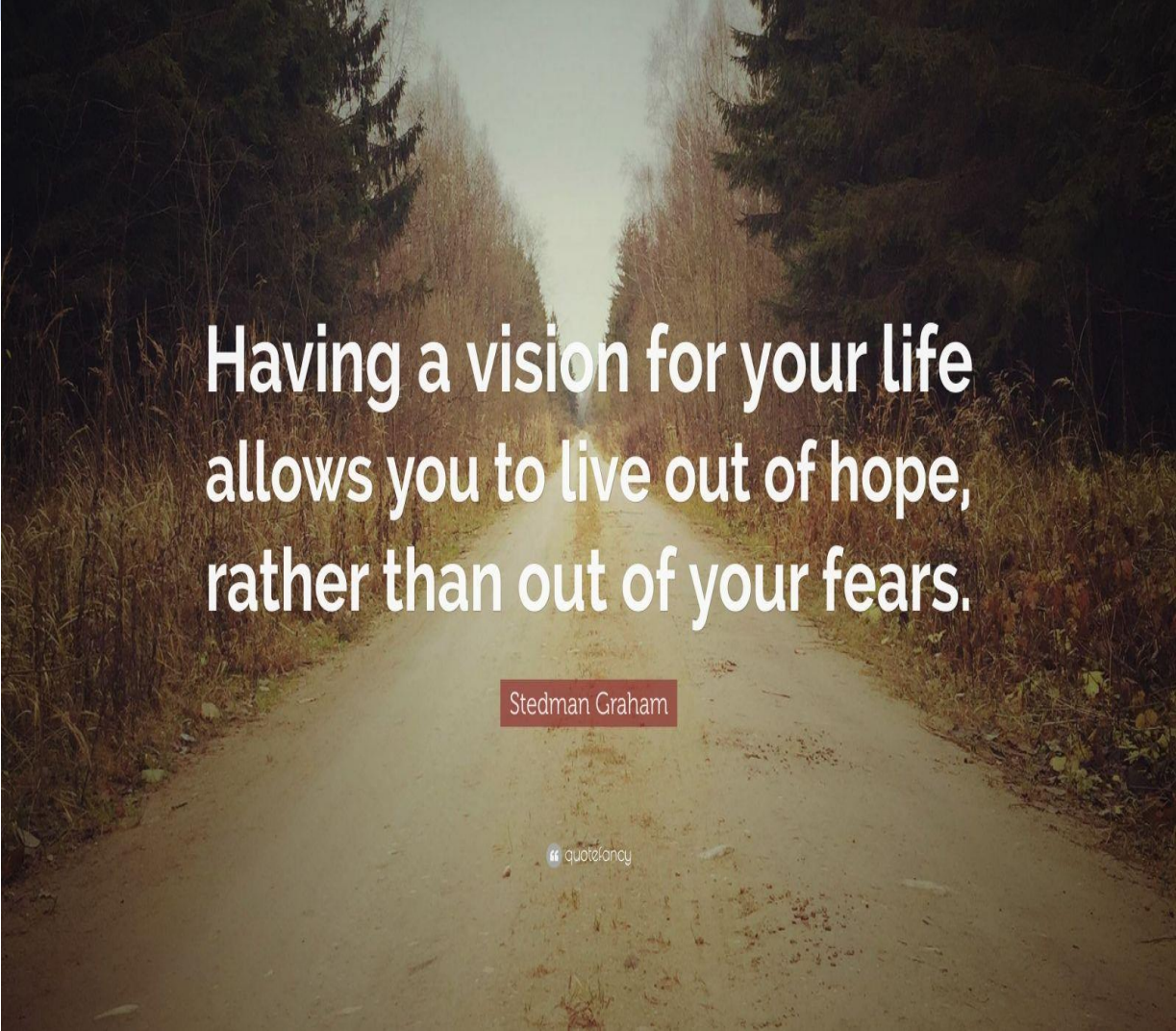
The concepts that got me on the right path.





I spent many years working with welfare-based communities to try and “close the Gap”.  
The concepts always focused on Behaviours and Capabilities.

This, over time I realised didn't work.  
I just did not understand why.



**Having a vision for your life  
allows you to live out of hope,  
rather than out of your fears.**

Stedman Graham

quote/ancy

As I had never really had a “vision” for my life, I had no concept of how that would even work.

I prided myself in those days as a great problem solver.

Having learned (because I had to find my way forward) that people who work from environment never really make any progress.

Working from a future not yet real (a vision) has changed my life, and the lives of many who learn the concepts.



As a rule, people generally work from environment.

For example, your environment is a welfare-based community.

This reinforces the behaviours and beliefs as to who you are.

With the identity you have developed over time and reinforced by the community and family behaviour your beliefs have become solid pathways as to what you think.

You are never educated as to how to think.

You have no desire to improve your capabilities, because your identity says you don't need to.

Thus, the cycle is always repeated.

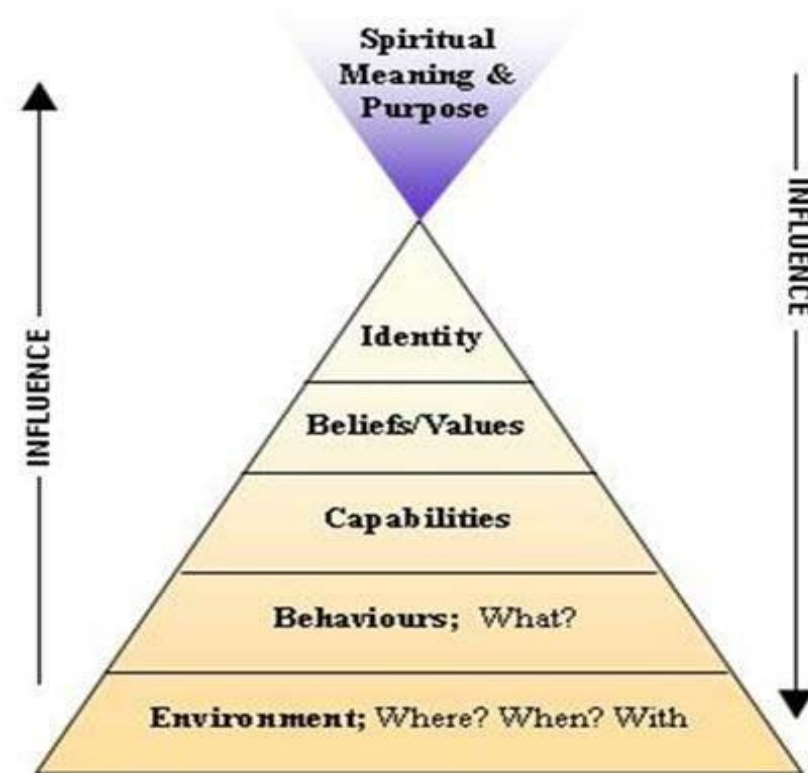
Unless you get inspired to have a different vision of your future nothing changes.

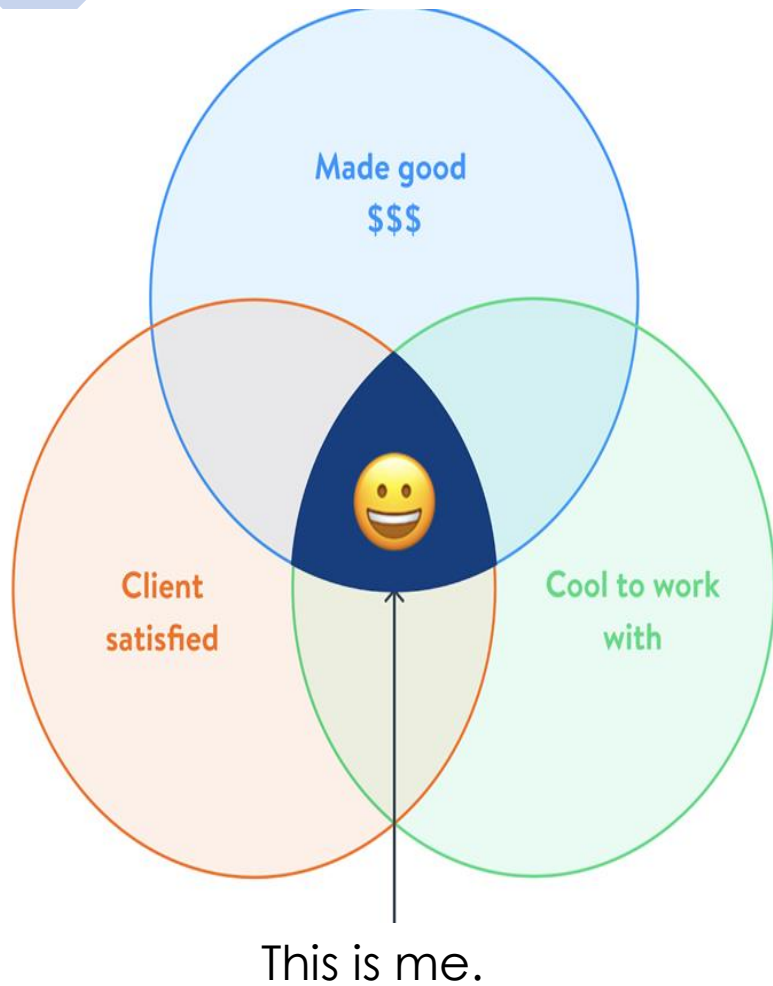
# Turning my world upside down.

**Most of us work from environment.**



**I began to act based on my vision.**





When I turned the triangles upside down, I started working from my future self, this is what I experienced.

Once I clarified what I desired my life to BE., the idea of who I needed to be to be that person, my identity started to change.

I began by examining my beliefs, particularly about money.

I decided to learn as much as possible (that was relevant) to my Future Self.

This resulted in learning to apply knowledge (lots of resistance doing that) and subtly my patterns of behaviour changed.

This was a Doing activity.

I started to “act as if” what I wanted was real. The next thing was that my “must haves” were now possible.

My environment was changing.





Hi, I'm Bruce and I love to teach what I have had to learn and Implement to create a more fulfilling and rewarding life. I would love to help you.

To be more than you are today, you need understand and apply the concepts of:

**Vision: Mindset: Marketing: Systems:**

<https://www.theencoreentrepreneurs.com/>